

## tegos GmbH on Expansion Path

**Dortmund, February 14th 2008. tegos GmbH can look back on a very successful year 2007. The turnover increased for the second year in a row by more than 25 percent. The vertical solution software for the recycling- and waste management developed by tegos is currently used or implemented by more than 170 companies.**

Alone during the past two years tegos was able to acquire fifty new customers for the vertical solution enwis) throughout Europe. Among them are well-known companies like SCA Recycling, the SIMS Group or DHL Exel Supply Chain (UK), but also typical medium sized companies like Reisswolf Bayern, Edelhäuser Wertstoffe (Rothenburg), Berthold Entsorgung (Austria) or Metal & Waste Recycling Ltd. (London).

Foundation of tegos' success is the "big brother" Microsoft who, with Dynamics NAV, offers the worldwide leading business software for medium sized businesses. Based on this future-proof platform tegos develops their own product enwis). enwis) allows data mapping of all business processes of disposal logistics and recyclables management.

enwis) integrates such different applications like customer management, order processing, dispatching, weighbridge, container management, telematics and general ledger in one system. Without interfaces and data breaks a continuous workflow

is assured. enwis) is directly merchandized by tegos, but also indirectly through a growing network of sales partners. This sales network already covers the entire EU.

In 2007 the last "white spots" were covered with partners in Portugal, Greece and the former Yugoslavia. With the new partner Infoview System the leap to the USA was successful. Infoview System has longtime experience in supporting disposal- and recycling businesses. tegos is convinced to have found the correct partner to enter the important US-American market.

In 2007 a completely new user front-end was developed for the software enwis). This allows each employee to individually configure their own workplace. At the same time the employee has a comfortable overview of upcoming and already completed tasks. This individually configured "desk on the monitor" represents, together with the complete integration of all Office products (Word, Outlook, Excel), important unique selling points of enwis). Since enwis) is ahead of the competition in regard to security investment and ease of usability, the company will also be able to continue the present road to success in 2008.



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